

Issues in International Finance  
*Policy in the open economy I*

UW – Madison // Fall 2018

# Roadmap

- ▶ Where we have been

1. Measuring external transactions and wealth
2. Unbalanced trade means borrowing or lending with ROW
3. The long run budget constraint

- ▶ Today

1. The gains from international borrowing and lending
2. Consumption smoothing, efficient investment, risk diversification

## Big picture

- ▶ Time to put our earlier studies to work again
  - ▶ Foreign exchange market
  - ▶ Money market
- ▶ Add to those, the goods market
  - ▶ Need to develop a model of the goods market
  - ▶ Looking for a short run model (prices fixed)
  - ▶ Use the classic IS-LM model, but adapted to the open economy
- ▶ Focus on the home country and the RoW
- ▶ Need a model of  $C, I, G, TB$
- ▶ Make simplifying assumptions...

## Some assumptions

- ▶ Short run: prices are fixed, inflation is zero
- ▶ Government policy  $(\bar{G}, \bar{T})$  is constant, but we will later see what happens when we change policy variables
- ▶ Foreign output  $\bar{Y}^*$  and interest rate  $\bar{i}^*$  is constant and exogenous
- ▶ No *NFIA*, or *NUT*, so  $CA = TB$

## Consumption

- ▶ Model household consumption as a function of income

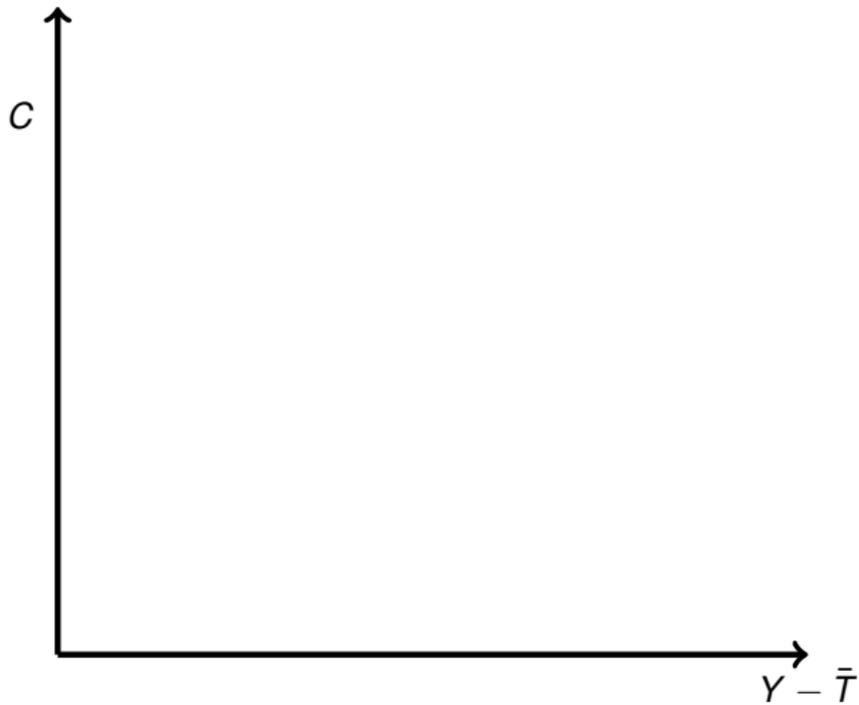
$$C = C(Y - \bar{T})$$

- ▶ The **function**  $C(\ )$  is increasing in disposable income,  $Y - T$
- ▶ The slope of the consumption function is the **marginal propensity to consume**
- ▶ Suppose that

$$C = 2 + 0.8(Y - \bar{T})$$

- ▶  $MPC = 0.8$ : for each extra dollar of disposable income, save 20 cents spend 80 cents

# Consumption



## Investment

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- ▶ Many possible investment projects, each paying a different real rate of return (start Google, open a beach club in Madison in December...)
- ▶ Projects whose rate of return is greater than expected real interest rate will be undertaken

$$r_{\text{project}} > r^e$$

$$r_{\text{project}} > i - \pi^e$$

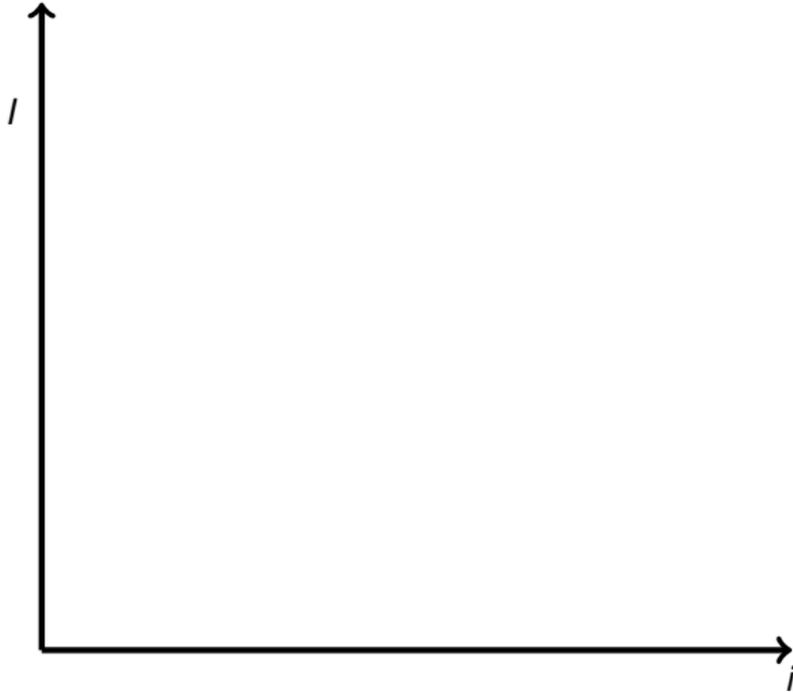
- ▶ In the short run,  $\pi^e = 0$

$$r_{\text{project}} > i$$

- ▶ The lower is  $i$  the more projects will be undertaken
- ▶ Total investment,  $I$ , is a decreasing function of  $i$

$$I = I(i)$$

# Investment





## The trade balance

- ▶ What drives the trade balance?
  1. Prices: The real exchange rate
  2. Incomes: home and foreign incomes
- ▶ Write this as

$$TB = TB(EP^*/P, Y - \bar{T}, Y^* - \bar{T}^*)$$

- ▶  $TB$  is increasing in  $EP^*/P, Y - \bar{T}$
- ▶  $TB$  is decreasing in  $Y - \bar{T}$
- ▶  $TB$  is increasing in  $Y^* - \bar{T}^*$
  
- ▶ Let's look at each separately

## The trade balance and prices

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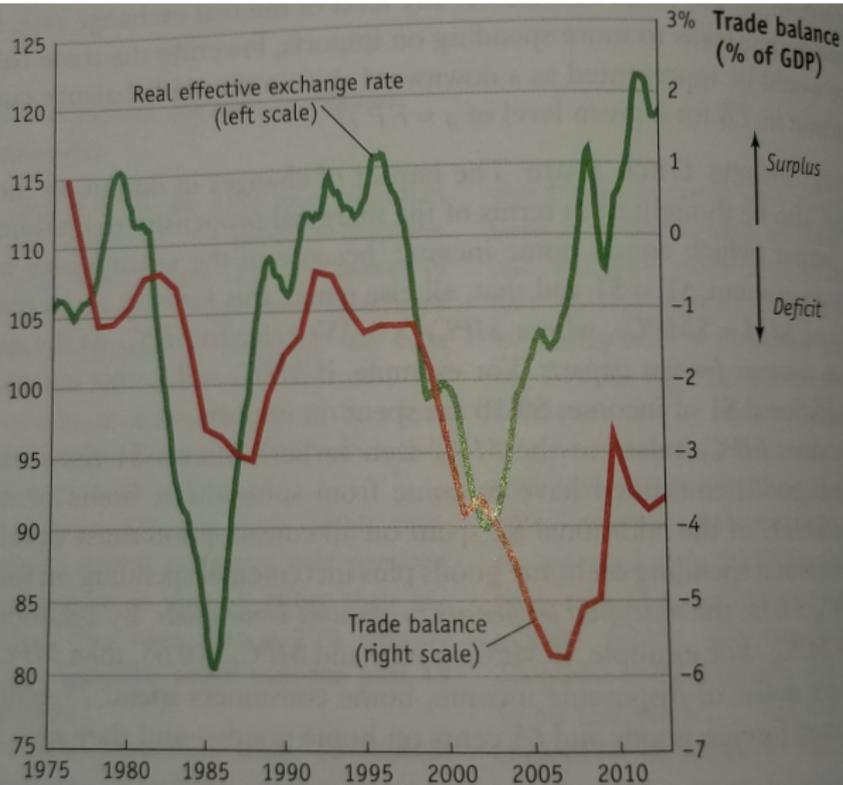
- ▶ The real exchange rate

$$q = \frac{E_{H/F}P_F}{P_H}$$

- ▶ In the long run, PPP says that  $q = 1$
- ▶ In the short run, prices are fixed and movements in  $E_{H/F}$  lead to movements in  $q$
- ▶ When  $E_{H/F}$  falls, foreign goods are cheap relative to home goods: **buy more foreign and less home goods**
- ▶ When  $E_{H/F}$  rises, foreign goods are expensive relative to home goods: **buy less foreign and more home goods**
- ▶ The trade balance is increasing in the real exchange rate

Real effective  
exchange rate  
(March 1973 = 100)

Real  
depreciation  
↑  
↓  
Real  
appreciation



## The trade balance and income levels

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- ▶ An increase in **disposable income** leads to an increase in consumption of everything — including imports
- ▶ All else equal
  - ▶ An increase in home disposable income leads to an increase in home imports: trade balance should fall
  - ▶ An increase in foreign disposable income leads to an increase in home exports: trade balance should rise
  
- ▶ Looking ahead... how would tax policy change affect the trade balance?

## Shocks to C, I, and TB

- ▶ Consider things that shift to the C, I, and TB functions
- ▶ Think of them as being “shocks”. Changes outside of our model. This is where business cycles come from
- ▶ **Shocks to C:** Consumers would like to consume more (or less) for any level of income. Example: increase in wealth from home prices
- ▶ **Shocks to I:** Businesses would like to invest more (or less) for any given interest rate. Example: New, more profitable ideas are created.
- ▶ **Shocks to TB:** Consumers would like to consume more (or less) foreign goods relative to home goods. Example: Change in tastes towards foreign goods.