OUTLINE Lecture 22. Sociology 621 MICROFOUNDATIONS FOR THE THEORY OF IDEOLOGY

November 14, 2013

1. STATING THE PROBLEM: What Are "Micro-foundations" and Why Bother?

1.1 model of action

Individual subjects are subjectively characterized by:

a. preferences. b. information. c. theories. d. mental capacities. e. nonconscious psychic processes

They are <u>objectively</u> characterized by:

f. resources. g. causal environment of choosing. h. a causal environment of the effects of their actions

1.2 Four aspects of Micro-foundations:

- (1). Micro-mechanisms of consciousness formation
- (2). The micro-mechanisms of nonconsciousness formation
- (3). Micro-process of choice-making
- (4). Micro-processes of creative action, problem-solving

1.3 Why Bother?

2. TYPES OF EXPLANATIONS OF IDEOLOGIES (465ff in Elster)

2.1. Autonomy of Thought

2.2 Types of Explanations

- a. interest explanations vs. position explanations
- b. causal explanations vs. functional explanations
- c. Examples:
 - interest-functional explanation
 - interest-causal explanation
 - position-casual explanations

2.3 Cognitive and Motivational explanations

EXPLANANDUM

	MOTIVATIONAL	COGNITIVE
MOTIVATIONAL	adaptive preferences	wishful thinking
COGNITIVE	mental bookkeeping	availability heuristic

EXPLANATION

3. MECHANISMS FOR RULING IDEAS TO BECOME RULING

4. MECHANISMS OF IDEOLOGICAL BELIEF FORMATION

- 4.1. Inversion
- 4.2. Particular & general interest
- 4.3. Local & global vision
- 4.4. Conceptual imperialism